

AGRICULTURAL OPERATIONS IN ETHIOPIA
Corporate Presentation
2012



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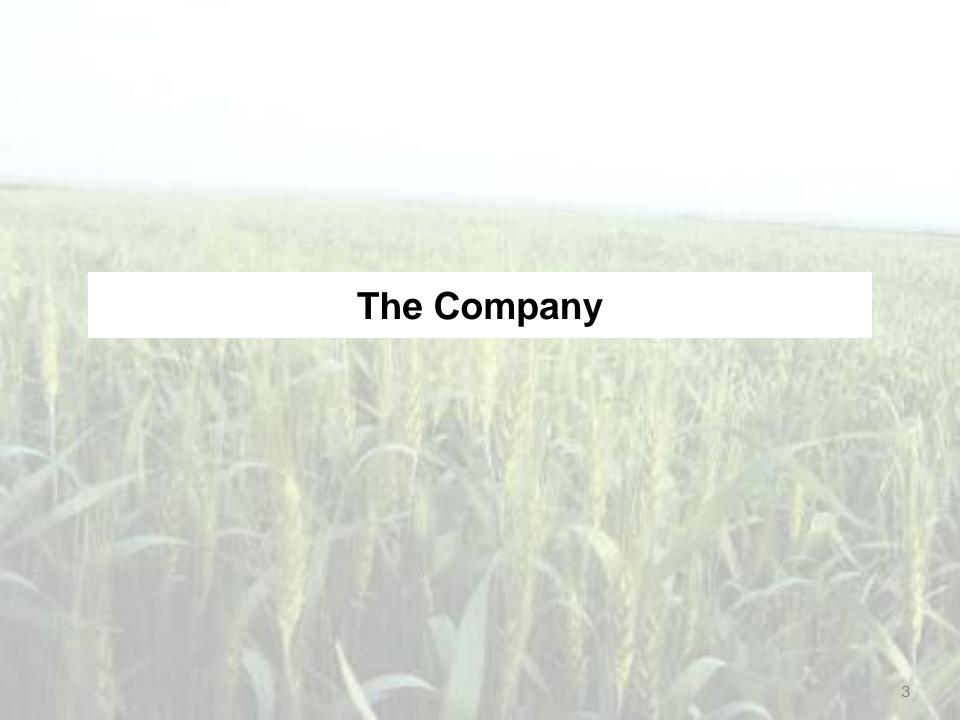
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The Morrell Companies

Achieving Success Performing Difficult Jobs in Challenging Regions





Al Morrell Development

- 6 large Water Plants in Iraq
- Global Purchasing and Logistics
- Revenues Exceeding \$130MM USD



Morrell Family Charities

- Ethiopia
- Ecuador
- Uganda
- South America
- Samoa

Paul Morrell Inc

3 Million Monthly Meals to US Military

Morrell Agro Industries

African Agro Business





Today is the beginning of the end of famine in Ethiopia

The irrigated, rain fed and dry farming methods combined with geographic diversification provides for a predictable and sustainable revenue model enabling MAI a balanced approach to investing in Emerging Markets, leveraging US best practices and technologies, exploiting significant opportunities in large scale food production, ultimately proving to be the key to improve the living conditions in Africa

Today is the end of the poverty that grinds the hopes and dreams out of the people of Ethiopia and neighboring regions

Paul A. Morrell, Founder & Chairman





An agriculture and farm technology operation doing business in Ethiopia since 2008 focused on the advancement of Africa and Humanity





We believe it is possible to achieve significant financial profit and a commitment to social capital creating meaningful non financial returns while improving the conditions in the environment and communities in which we operate





by a successful US businessman with expertise in global mobilization and work conditions in Emerging Markets to demonstrate the very best models of agriculture, business and capitalism





Proof of concept started in 2008 importing 8 seed varieties from the US including all farming equipment, chemicals, and fertilizers

Today MAI produces mainly 3 drought resistant seeds matched to Ethiopia's climate Wheat, Barley and Safflower

and has 18 varieties of dry farm seeds under various testing stages

MAI leased 10,000 hectares of land from the Government of Ethiopia and has 3,000 hectares under cultivation utilizing dry farming methods in Ethiopia







MAI has won a bid for a state owned Current farm operation of a 3,800 hectare farm

MAI has a 10,000 hectare farm in Ethiopia for R&D and seed development, planning to expand to 50,000 hectares in neighboring countries:

Kenya, Uganda, and Sudan becoming one of the largest agriculture and farm operators in Africa





MAI's Agricultural and Environmental Initiatives

- Develop Drought-Resistant Seeds
- Import Expertise and Farm Technology
- Improve Water Quality
- Improve livestock
- Offer Solutions to Combat Famine
- Implement Sustainable Green Practices
- Address Climate Change
- Implement Conservation Practices
- Shape Business Practices in Ethiopia and Africa



Key Accomplishments







Key Accomplishments

Cleared and developed over 3,000 hectares of forested land under the most extreme circumstances and in highly arid and undeveloped areas of Ethiopia

Constructed necessary housing, basic equipment shop, parts storage facilities, airstrip, 2 high volume water wells, 2 guard towers, and a 200,000 liter capacity fuel complex all within a 50 hectare compound surrounded by an 8' perimeter fence

Imported all necessary state-of-the-art equipment and grain silos with the capacity to farm, clean, and store significant yields from approx. 5,000 hectares

Cultivated, planted, harvested, cleaned, and stored 3 new drought resistant seed crops successfully proven to provide local farmers with higher yields and output





Key Accomplishments

Secured and purchased building materials to construct a 2,000 sm (21,125 sf) steel building capable of housing a large scale seed cleaning operation, storing facility, and equipment shop

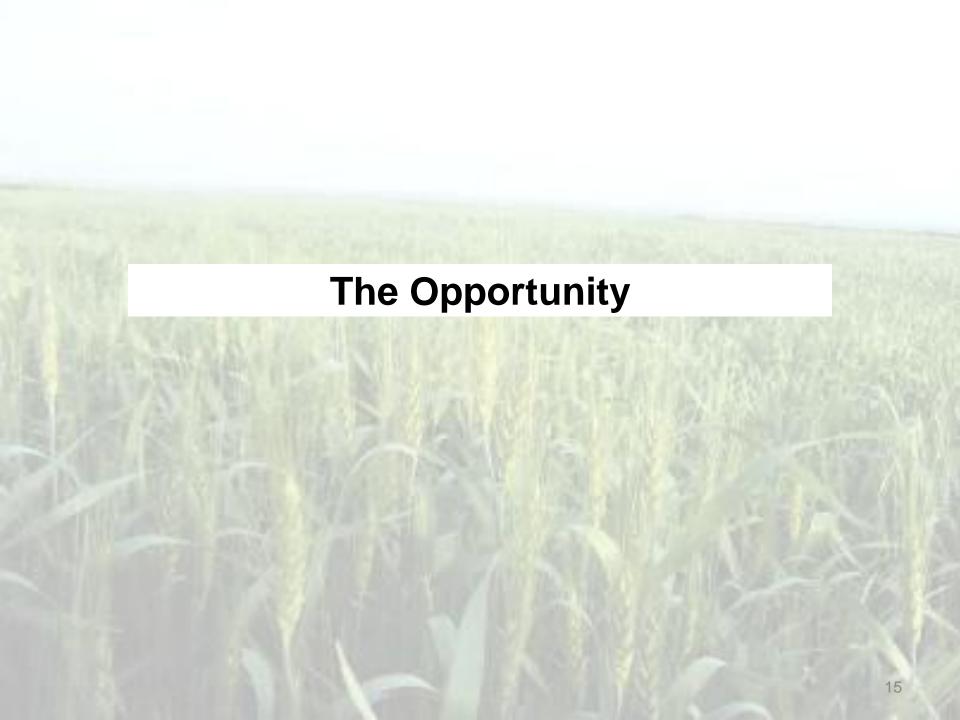
Secured and purchased large and small capacity seed cleaning equipment

Built the infrastructure in staff and facilities necessary to support the farm operations

Successfully mitigated and overcame significant challenges given that the initial project locations were located in extremely remote and uncultivated regions of Ethiopia

Providing temporary employment to over 2,000 Ethiopians with 250 full time staff







The Company is contemplating a transaction for \$6,000,000 in debt financing
From a bank with a long term view and in-depth knowledge of the industry and region

TO GEOGRAPHICALLY EXPAND AND DIVERSIFY
INTO 3,800 HECTARES OF STATE OWNED LAND AND FARM
OPERATIONS TO CAPITALIZE ON ATTRACTIVE
CROP PRODUCTION OPPORTUNITIES PRESENT IN ETHIOPIA





Transaction

Company: Morrell Agro Industries PLC, an Ethiopian based company since 2009

Use of Proceeds: Land Purchase; Equipment and Inventory Purchases; Operating Costs to

accelerate existing operations and expand into new land; Infrastructure and

Vertical Integration; Crop and Farm Development in 3 diversified agricultural models and diverse climates; Development of Water

Resource Processes; R&D on Animal Improvement

Geographies: Production and sales in Ethiopia with excess production into export markets such

as Kenya, Uganda, and Sudan

Financing: USD \$6 Million in Debt Capital

Collateral: All company assets, specific equipment collateral, leasehold and land deed rights

Guarantee: Personal guarantee can be made available for an expedited transaction

Projected Size: 3,800 hectares for acquisition of the Bilito-Siraro Farm; 10,000 hectares currently

under lease with the Government of Ethiopia

Terms: 5 year term with a 2-3 year grace period for principal and interest payments. Initial

phases of production targeted to CF positive in 24 months

Repayment: Internally generated CF and owner capital





Corporate Overview

Vision

Strengthening African Companies, Fostering Innovation, Good Governance, Promoting Environmental and Social Development while Creating Long Term Value for Shareholders

Value Proposition

Successful and Experienced Team of Professionals

Significant Capital Invested

Ongoing Operations

Powerful Market Drivers

Investment Drivers

Resource Security

Driven by Local, Regional, and Global Food Demand

Global Environmentally Conscious Practices

First Mover Advantage

Brand Expansion

Offset Credits Integration

Social Responsibility





Investing in Africa

Ethiopia is one of fastest growing economies not only in Africa, but the world.

According to the 2010 McKinsey Report on Africa, "The rate of return on foreign investment is higher in Africa than in any other developing region".

Every dollar invested in Africa has grown to returns of 800% over 10 years.

As the global economy moves towards recovery many investors are reconsidering the balance of their portfolios.

Africa is the best area for investment as it is today one of the key markets driving global demand and growth -including China, India and Brazil.

Africa is a dynamic yet inefficient market with strong upside potential for entrepreneurs and investors alike who can introduce business and operational efficiencies.





10 Reasons to Invest in Ethiopia

Stable Economic Environment
Liberalized Economy
Security of Investment
Significant Tax Incentives
Conducive Tax Environment
Sizeable Investment Opportunities
Strong Market with Excellent Market Access
Strong Natural Resource Base
Trainable and Vast Labor Force
Good Infrastructure Standards





A Platform for Expansion into Africa

Ethiopian agriculture is based on yields from 1 crop a year

MAI introduced 2-3 crops a year

with the same hand-worked farmers and farming technology

yet with American productivity and know-how

which coupled with the introduction of drought-resistant grains

and the right processes, fertilizers and chemicals created a

Proven and Sustainable Model of Agriculture

The Prime Minister of Ethiopia is focused on dramatically increasing output of seeds to accomplish the goal to export dry resistant seeds

The Government of Ethiopia expressed an interest to purchase 100% of MAI's yields

The world is investing in Africa given the powerful economics and market drivers resulting in unprecedented opportunities for a sustainable financial investment





The African Landscape

\$1.6 Trillion Africa's collective GDP in 2009, at par with Brazil and Russia

60% Africa's share of the world's uncultivated, arable land

65% Public companies had similar ROIs as China, India, Indonesia in 2000-2008

1 Billion Africa's Population in 2009

300 Million Estimated number of middle class individuals living in Africa

50 countries In Africa

9.8 Billion Expected population growth by 2050

200 Million African consumers on the rise representing new customers

16% Increase in consumer spending





Key Investment Drivers

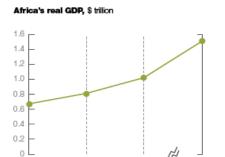
AFRICA'S ECONOMICS 1980-2008

2008

African capital inflows

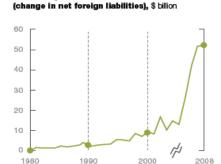
AFRICA'S GROWTH ACROSS SECTORS 2010

Africa's growth was widespread across sectors.

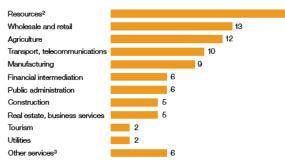


1990

1980



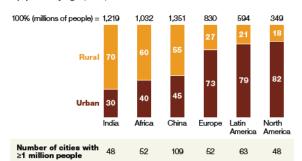
Sector share of change in real GDP, 2002-07 100% = \$235 billion¹



AFRICA'S URBAN CONSUMER GROWTH 2010

Africa is nearly as urbanized as China is and has as many cities of one million people as Europe does.

Share of population by region, 2010, %



Source: McKinsey Report on Africa 2010





ETHIOPIA

Population: 66 Million

Economy: Agriculture accounts for half of GDP, 90% of exports, and 80% of total

employment. The agricultural sector suffers from frequent periods of

drought and poor cultivation practices, and as many as 4.6 million people

need food assistance annually

GDP: \$39.2 Billion

GDP per capita: \$600

Location: Eastern Africa; West of Somalia; landlocked; 1.2 Million sq km of land

Climate: Tropical monsoon with wide topographic-induced variation

Arable land: 12%
Permanent crops: 1%
Permanent pastures: 40%
Forests: 25%

Irrigated land: 1,900 sq km

Natural hazards/

Environment: Geologically active Great Rift Valley susceptible to earthquakes, volcanic

eruptions; frequent droughts; deforestation; overgrazing; erosion





KENYA

Population: 31 Million

Economy: Kenya is well placed to serve as an engine of growth in East Africa, but its

economy has been stagnating because of an uneven commitment to reform. In 1993, the government of Kenya implemented a program of economic liberalization and reform that included the removal of import

licensing, price controls, and foreign exchange controls

GDP: \$45.6 Billion

GDP per capita: \$1,500

Location: Eastern Africa; between Indian Ocean, and Somalia; 582K sq km of land

Climate: Varies from tropical along coast to arid in the interior

Arable land: 7%
Permanent crops: 1%
Permanent pastures: 37%
Forests: 30%

Irrigated land: 660 sq km

Natural Hazards/

Environment: Recurring drought in northern and eastern regions; flooding during rainy

seasons; water pollution; degradation of water quality from increased use

of pesticides and fertilizers; deforestation; soil erosion; desertification





UGANDA

Population: 32 Million

Economy: Most important sector is agriculture, where 82% of the population is

employed; coffee is its primary export

GDP: \$35 Billion

GDP per capita: \$1,100

Location: Eastern Africa; landlocked; next to Kenya; 200K sq km of land

Climate: Tropical; diverse ranging from swamps to vast forests to snow-capped

mountains; rich soil; semi-arid in the northeast; generally rainy with

two dry seasons that run from December to February and June to August

Arable land: 20%

Irrigated land: 90 sq km

Natural Hazards/

Environment: None. Environmental issues include draining of wetlands,

deforestation, soil erosion





SUDAN

45 Million **Population:**

80% of the population is employed in agriculture, mostly cotton, nuts, **Economy:**

wheat, sugarcane, fruits, sesame and livestock

GDP: \$99 Billion

GDP per capita: \$2,200

Location: Northern Africa; bordering Red Sea; next to Egypt; 2.5MM sq km of land Climate:

Tropical in the south, arid desert in the north, rainy season varies by region

April to November

Arable land: 7%

Irrigated land: 18.6 sq km

Natural Hazards/

Environment: Dust storms and periodic persistent droughts





MAI Operations



SIGNIFICANT GROWTH OPPORTUNITIES IN EXISTING AND NEW MARKETS

BROADLY DIVERSIFIED CAPABILITIES

GEOGRAPHIC PRODUCTION
AND DISTRIBUTION
STRATEGY

DIVERSIFICATION AMONG IRRIGATED, RAIN FED AND DRY FARMING MODELS

STRONG PROJECTED REVENUES AND PROFITABILITY





Access to World Class Technology and Partners















MAI can leverage its equipment across all projects as the seasons and land will differ dramatically between 3 methods of farming

Irrigated Farming (50%):

- Lower Risk / Higher and Multiple Yields (and costs)
- \$4,500 per hectare per year
- Benefit is Higher Profitability

Rain Fed Farming (20%):

- Two Yields a year Multiple High Yields
- Ability to grow a Middle Class Farmer Community by duplicating methods and genetics
- \$3,000 per hectare per year in Revenue
- Benefit is Short-Run Gain

Dry Farming (20%):

- One Yield a year / Single Moderate Yields
- Support for the Most Desperate Populations
- \$1,000 per hectare per year in Revenue
- Benefit is a Game Changer in Food Security via the Agricultural Use of Massive Idle Land





Operations: Diversification by Agricultural Model



IRRIGATED FARMING

MAI can leverage its equipment across all projects as the seasons and land will differ dramatically between irrigated farming, rain fed farming, and dry farming. From a value return on investment per hectare, the most promising of the opportunities is in the utilization of irrigated farming





Operations: Diversification by Agricultural Model



RAIN FED FARMING

The development of rain fed farming in wet climates has an important impact in the overall improvement of agriculture in Africa as well as significant value return to investors





Operations: Diversification by Agricultural Model



DRY SEASON FARMING

The project that has greater impact in the overall improvement of agriculture in Africa





Operations: Diversification into Livestock



DAIRY AND BEEF INITIATIVES

- The Kokosa Farm is a livestock and dairy farm, located in the Western Arsi Zone. The land is comprised of 450 hectares on a 30-year lease
- The Kokosa Farm has 3 areas of focus: Animal improvement (embryo transfer and artificial insemination), property enhancement (wells, fencing, forage), and people development (staff and relationships)





Operations: Diversification into Vertical Products



VERTICAL PRODUCTS

Although MAI's initial objective is to achieve success from the agricultural development of 50,000 hectares of land, the Company intends to also achieve significant economies of scale by developing vertical markets of derivative products from its agricultural operations such as seed oils





Operations: Research and Development



R&D

MAI's objective is to seek ways to leverage US technology, methods and processes to improve yields and outputs as well as to discover crop varieties that are well suited to the regional environment

MAI's Arsi Negele research center located in 3 climatic zones, conducts important research and testing of different crops, including varieties of wheat, barley, other grains, legumes, fruits and vegetables





Focused Approach to Growth

2. Diversify Geography/ Climate

- Actively pursue state farms in temperate zones via privatization
- Evaluate irrigable land (up to 30,000 ha)

3. Forward Integrate

 Seek market-driven for value added processing (e.g., vegetable oils, milk products)

1. Establish Platform

- Demonstrate viability of genetically improved seeds
- Secure long-term location, develop seed operation
- 3,000 of 10,000 ha leased cleared and in production





MAI Growth Priorities

Ċ	Establish the platform
	Diversify climate / geography
	Forward integrate

Agronomy

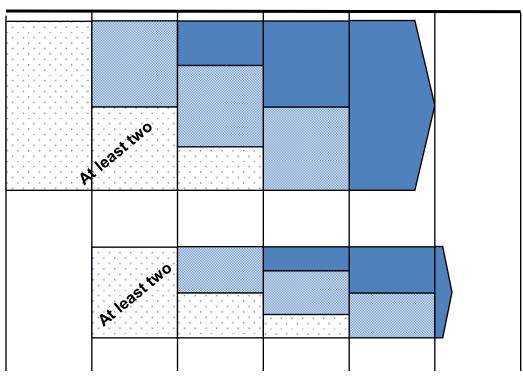
- Ethiopia
 - Certified seed (cereals)
 - Dry farming
 - Temperate climate
 - Irrigated
 - Oil crops and food crops
- Africa pipeline
 - Kenya
 - Uganda
 - Ghana
 - Sudan

Animal Husbandry

- Dairy
- Milk/cheese processing
- Genetic improvement
- Fattening

Stage of Development

2009 2010 2011 2012 2013 2014







MAI in the News



staff writer

In impoverished Ethiopia, famine and drought often go together, but two barley varieties developed by Utah State University researchers could change that equation.

The crop varieties known as Walker and Aquila do well in dry areas, making them perfect for the East African nation.

Both are six-row barley varieties bred by scientists in the USU Small Grains Research program with support from the Utah Agricultural Experiment Station.

Available through the USUbased Utah Crop Improvement Association (UCIA), the crops

are not widely grown in Utah but they have traits that made them interesting to Morrell Agro Industries.

MAI, part of Morrell Family Charities, provided funding to send the barley to Ethiopia after it showed promise in test plots in drought-prone areas, according to Evan Maxfield, an agronomist with MAI.

The key: Walker and Aquila develop seed heads early and produce heavier grains relative to many other varieties.

This means that growers will get an adequate harvest even in less than ideal conditions and with little or no fertilizer and pest control, explained Stan Young, UCIA director. The plants also produce stronger straw so they resist lodging, or lying down in the field.

Walker and Aquila will be part of MAI's efforts to produce and distribute new crops that will help Ethiopians combat famine and improve their economic conditions, Maxfield said.

For instance, the crops will support the creation of a 300cow dairy, which USU students helped design and plan.

The organization's other plans include teaching dairy practices, introducing better nut and fruit trees, improving irrigation practices and developing family gardens.

"MAI introduced dry farming to Ethiopia in October

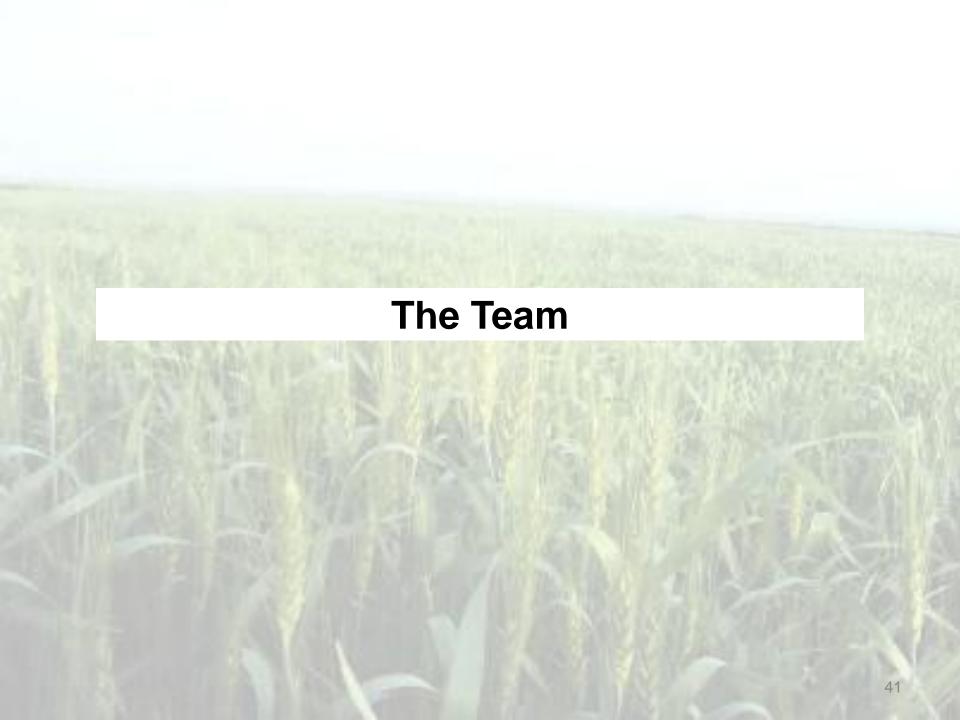
2008 when we planted barley, wheat, safflower and chickpea at the end of the rainy season," Maxfield said. "The locals laughed at our dry-farming idea and said it would not work. In February and March of 2009, we successfully harvested the first-ever crops of these types grown there."

The organization has begun a program for the Peasant Farmers Association to train people to use new plants and technologies and is working with Ethiopian government researchers to test the viability of plant varieties that are new to the country.

E-mail: kburgess@hjnews.com









Executive Management



Paul A. Morrell, Founder and Chief Executive Officer

Mr. Morrell founded Morrell Agro Industries (MAI) in 2008 in Ethiopia. He is also the founder of Morrell Properties (holding company for various commercial properties throughout the US) and Morrell Family Charities (a private charity with a focus on building and supporting orphanages and safe houses for at risk women and children throughout the world). In 2002 he co-founded Al Morrell Development (AMD) and its sister Company The Event Source (TES) which have been servicing and supporting the US Military operations in the US and Iraq with average revenues exceeding \$100 million per year. He is responsible for providing strategic direction, general oversight and executive management of these various organizations. He's especially adept at building and managing strong management teams for effectively and timely meeting complex objectives. Prior to founding these companies he worked as a Management Consultant to the retail sector. Clients included: K-Mart, The Disney Stores, Marshall's, Marriott, Panda Management, The Bon Ton, and Ahold International. Mr. Morrell holds a MBA from The Marriot School at Brigham Young University, with Majors in Finance and Operations and a Bachelor of Science degree from Southern Utah State University, with Majors in Chemistry and Computer Science.

MORRELL

AGRO INDUSTRIES, PLC

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Paul A. Morrell - Founder, /Chairman / Chief Executive Officer

- Successful visionary and entrepreneur
- 20+ years track record of growth and profitability of mid to large scale enterprises in Emerging Markets
- Extensive experience at building and managing strong management teams for effective and timely meeting of complex objectives
- MBA from Brigham Young University . Double BS Majors in Finance & Operations and in Chemistry & Computer Science from Utah State University



Wallace Odd - Executive Vice President

- Highly regarded professional with experience in US Government relations with assignments including: The Office of The President, White House, and Operational Senior Policy Analyst
- Developed and coordinated complex National and International Policy Issues
- Served as Liaison between the White House, Congress and Federal Law Enforcement Agencies
- Distinguished Air Force Officer, Chief Strategic Air Defense, Deputy Chief of Staff at The Pentagon
- BS in Political Science at Air War College, Air Weapons Control and Missile Launch Schools, and Pilot Training



Kimball Shill - Chief Operating Officer

- Extensive experience in legal, business management, operations and development of mid to large enterprises
- Former Founder/President at Agilite, a software development healthcare solutions company. COO at The Event Source, a government contractor business in Iraq owned by Paul Morrell. Executive Management at TenFold. Engagement Manager at McKinsey & Company
- MBA from Wharton School. Juris Doctorate from University of Pennsylvania. BS from Brigham Young University





James W. Jones, Financial Controller – Mr. Jones has served as Financial Controller of Morrell Agro Industries since November 2010. Prior to joining MAI he was Accounting Manager of Brinton Enterprises, a conglomerate of 100+ entities including student housing, commercial property management, Family Entertainment centers, and internet web page design and affiliate marketing. Prior to this he served as an Account Manager for IntegraCore a world-wide supply chain management company. He managed accounts for customers including Franklin Covey, Palm Computing, 3Com, Reuters and Investools. He has also served as Accounting Manager for R.R. Donnelley a world-wide leader in printing and software fulfillment. He was responsible for the accounting department of a \$1.6 billion division of this \$5.6 billion company. Prior to this he served as Controller for Prolitho, a printer serving WordPerfect and Novell. Prolitho grew from \$0 to \$50 million in 3 years. Prior to Prolitho he served as Controller for WICAT and Waterford Schools. He has an MBA from University of Phoenix and a BS degree in Accounting from Brigham Young University.

Anthony Richards, Agronomist - Mr. Richards has been working for MAI since July 2010 as the Agronomist on the Beltu Farm. He is a graduate of Utah State University with a Degree in Crop Science with an emphasis in Agronomy and minors in soil science and crop biotechnology. He has been working with Utah Association of Conservation Districts as a conservation planner as well as Quality Control / sanitation manager for Honeyville Grain Inc. Mr. Richards is currently working on a Masters of Science degree in Plant Science. Mr. Richards has been in and out of Africa since the year 2000.

Abraham Tadesse, Planning and Business Development Officer - Mr. Abraham has worked for MAI since August 2010. He took his B.Sc. degree in Agricultural Economics and worked in the seed production business. He has served in the Ministry of Agriculture as junior economist and in the Ethiopian Seed Enterprise as economic analyst and planning and monitoring senior expert. He has also experience working as a productive safety net information officer in MOA and agri-business expert in the seed project of the Netherlands.





<u>Yared Debebe, Finance Director</u> - He has MBA in Business Administration and took his B.A. in Accounting. His experience includes serving as a Director of Finance Service in Elfora Agro Industries plc, Senior Manager of Finance Services in Elfora Agro Industries plc, Financial Analyst & System Accountant in the Ethiopian Ortodox Child & Family Affair Organization (EOC - CFAO), Finance Officer at IRC, Accountant and Financial Analyst in MIDROC Ethiopia.

<u>Duche Feleke, Legal Advisor</u> - He has L.L.B degree in Law and worked as attorney, senior attorney and legal advisor in the Ethiopian Insurance Corporation. Since 1993 he has been working as a lawyer and consultant at law for different private businesses and customers.

Joe Morrell, Executive Manager/VP Logistics – Mr Morrell has served as general consultant, executive manager over transport-logistics and as project superintendent to Morrell Agro since October 2009. Prior to joining MAI he was General Manager of Lodge of the Ozarks, a hotel located in Branson Missouri. The Lodge of the Ozarks features 189 guest rooms, a Restaurant, and Night Club. Prior to this he was owner/operator of Thrifty Tow, an equipment transport company. Thrifty Tow operated from 3 to 10 trucks that provided intrastate equipment transporting and logistics services within California. Prior to Thrifty Tow he was owner and manager of Anchor Home improvement, a general contracting/construction company. Prior to Anchor Home improvement he worked in the construction trades.





Agriculture Consultants

<u>Dr. Abera Deressa</u> - has numerous experience working in both the research and higher management level position in Ethiopia. His management experience includes Deputy Director General in the Ethiopian agricultural Research Institute, General Director of Melkassa Research Center. His leadership holds include his serving as a State Minister in the ministry of Agriculture and Rural Development for several years. He has also rich experience serving as board member and chairman to different local and international institutions. As a researcher, he has worked from junior researcher up to senior researcher levels. He is known to have rich experience in policy designing and implementation, working with local and international community, and technology development and transfer. He also has over 40 different publications in his research career.

<u>Evan L. Maxfield, Agronomist</u> – Mr. Maxfield has been working as an Agronomist with Morrell Agro Industries since March 2008. He is currently a part-time consultant to MAI. Evan served for 10 years as an Assistant Plant Operations manager, Crop Advisor, and Alfalfa Sales Manager for Wheatland Seed, Inc. in Collinston, Utah. Before Wheatland, he was Plant Manager and Crop Advisor for 17 years for Oasis Seed Cooperative in Delta, Utah, working with agricultural chemicals, seeds and farm supplies. Mr. Maxfield has served 4 years as a member of the Board of Directors for Box Elder Federal Credit Union, and three years as Chamber of Commerce President in Delta, Utah. Evan has a Bachelors Degree from Brigham Young University, Provo, Utah. His studies were in Chinese and Chinese Agriculture, and also Music Education.







Barbara D'Amato – Board Advisor / Director of Strategy and M&A

- Highly accomplished Wall Street deal maker, banker, financier, and operator with 17+ years of experience
- Access to top notch network of prominent individuals and business leaders
- Focused on transactional growth capital and M&A, leveraged buyouts, acquisition financing, and corporate restructurings worldwide
- Broad experience in sourcing, structuring, negotiating and financing transactions that generate extraordinary returns on equity
- Worked on more than 150 corporate transactions representing approx. \$30 Billion in value
- Post graduate degree from Harvard Business School. Graduated Magna Cum Laude attending UCLA and Cal Poly Pomona Universities with a BS in Business Administration and a Minor in Finance, Real Estate and Law.





Local Management

Outstanding local talent with extensive political and community development experience, local farmer relations, and a commitment to positive social impact



Mekonnen Geteneh Project Director for Arsi Negele Research Center



Abera Challa
Project Director for Kokosa Dairy Farm



Mieso Berisa Director of Community Development





Advisory and Strategic Council

Ato. Tefera Minister of Agriculture

Dr. Abera Derassa Deputy Minister Agriculture

Dr. Berhay Directory Director on Livestock

Ato. Fekra Crop Director

Ato. Esayas Agricultural Investment Support Director

Ato. Asrat Investment Support Expert

Dr Salmon Director of Federal Research

Mr. Aliya Director of Research Office

W/r. Alemaze Deputy for Woman and Children's Affairs

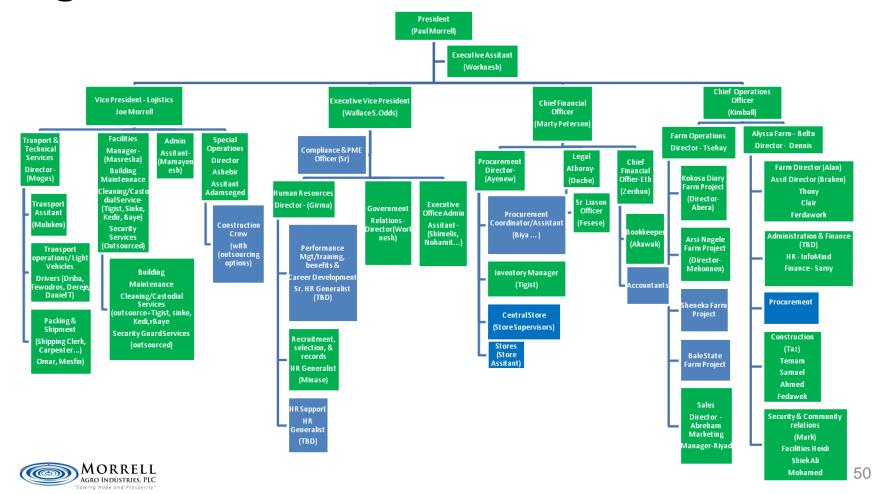
Ato. Lema Police Commissioner

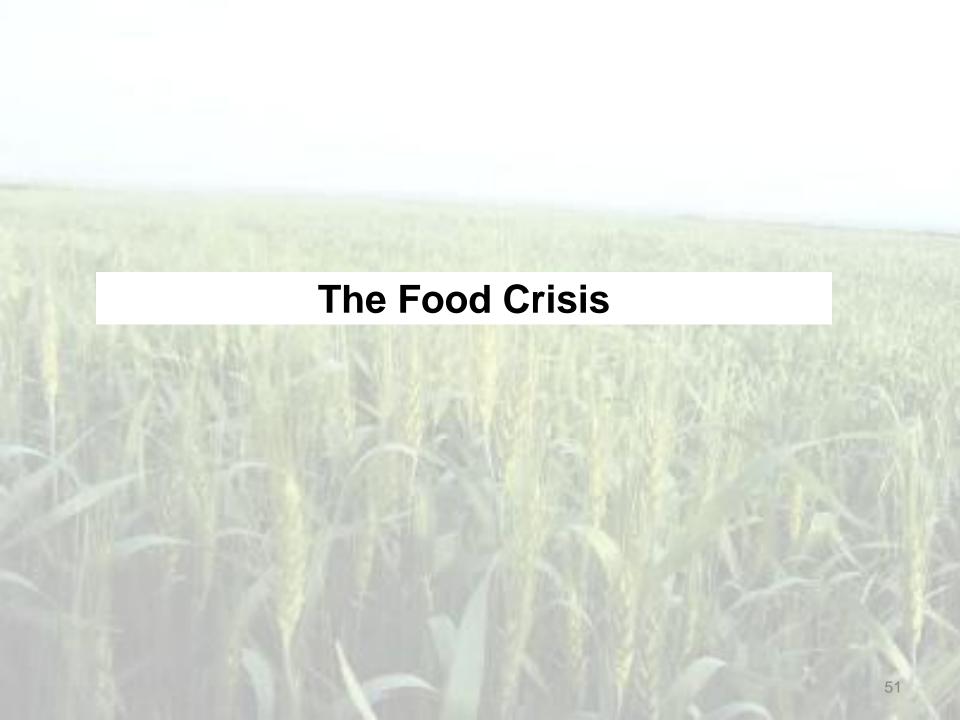
Ato. Melaku Director of Revenue and Customs Authority





Organizational Chart







Worldwide around 852 Million people are chronically hungry due to extreme poverty, while up to 2 Billion people lack food security due to various degrees of poverty

6 Million children die of hunger every year. 17,000 every day.

Food security is among the most pressing global issues today. The world's agriculture produces \$1.3 Trillion a year in food and fiber.

Agriculture, forestry and fishing account for 1 in every 2 jobs worldwide And 7 out of 10 jobs in Sub-Saharan Africa. Maintaining the natural resource base that sustains these jobs is critical in the coming decades.

> US Aid June 2010





An estimated 5.2 Million people in Ethiopia will require emergency food assistance with the net food requirement of 400,000 metric tons, estimated to cost USD \$325 Million

Milk availability is very low due to low livestock births and poor livestock body conditions

Food security in Ethiopia is precarious and 85% of the population heavily depends on food assistance

United NationsJune 2010







Morrell Agro Industries constructed and currently
operates an agriculture and farm facility
on 10,000 hectares of land
And is acquiring an additional 3,800 hectares of land
in Ethiopia for the primary purpose of lifting the people
in the countries earning less than \$2 a day by providing and facilitating:

Jobs
Training
Education
Healthcare
Knowledge

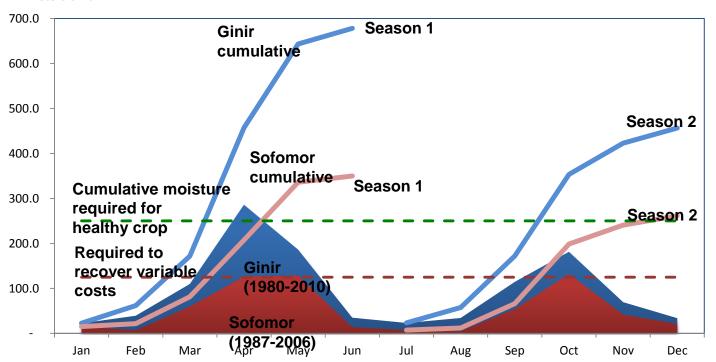
And building a sustainable business model





Rainfall Precipitation Records in Ethiopia

Greater Beltu Average Monthly Rainfall millimeters of rain



Note: In comparison, Logan Utah-US receives 505 mm of rain a year. Average rainfall precipitation is 50 mm from January to May, significantly less than Ethiopia.





Site Examination and Key Findings

Observations

- Wheat roots only 2"
- Fertilizer 5" away never accessed
- Moisture present below surface layer
 - 5" small-hold farm site
 - 2' always (how much?)
- High black carbon content (more like coal)
- Soil extremely dense, blocky with no microbial activity
- Almost all plant activity (including native) in top 8-12"
- Promising signs in some areas (shows the potential)
 - Burn piles
 - Former small-hold fields

Implications

- Top 2 issues:
 - Fertility and Soil Structure
- Moisture present but not accessible
- Nutrients not soluble without solving soil structure
- Cannot exceed native yields without getting deeper than 12" in soil
- Yield potential
 - Spring: 25-30 q/ha achievable now
 - Fall: 2 years to adequate yield; 3-5 yrs to optimal yield (US level)
- Significant soil building required
 - Ripping
 - Green manure crops
 - Fertilizer





The Solution

Chemistry:

Solve deficiencies by enhancing land preparation with: Phosphorus, zinc, nitrogen, and sulfur

Biology:

High carbon content (Carbon = potential), high levels of dead (black) carbon, fair bit of medium dead (brown) carbon, no recent carbon, complete lack of microbial activity (microbial activity balances fungal activity; expect balance over time), dominated by high fungal activity (typical of high carbon environment)

Structure:

Dense roots unable to penetrate, lack of solubility (nutrients not accessible to plants even when present), top layer (6") saturates quickly then water runs off and can't penetrate deeper clay, top layer evaporates quickly (rough texture, no top cover), lacks soil structure to hold more moisture closer to surface





Chemical, Biological and Structural Objectives

- Enhance land preparation:
 Phosphorus, zinc, nitrogen, sulfur
- Increase biomass in soil
- Kick start microbial activity
- Enable soil nutrient transfer
- Promote deeper root development

- Plant green manure crops
- Before spring planting
- After spring spraying
- Before or instead of fall wheat planting (decision dependent on spring outcomes)
- Break up root mass
 - Reduce competition
 - Kill out re-growth
- Provide moisture penetration
- Enable root depth beyond top 12 inches (enable US yields)







Morrell Agro Industries plans to increase and broaden its marketing efforts with production and distribution across Ethiopia, Kenya, Uganda, and Sudan

Gradually expanding its model from exclusively dry farming to a wider production and distribution strategy which combines irrigated, rain fed and dry farming methods

Leveraging its operations into the development of vertical market derivative products in order to maximize revenue and margin opportunities present in Africa





IMPRESSIVE ORGANIZATION SIGNIFICANT MARKET POSITIONING OPPORTUNITY STRONG STRATEGIC ADVANTAGES SIGNIFICANT GROWTH OPPORTUNITIES SIZEABLE FINANCIAL INVESTMENT BROAD GEOGRAPHIC DISTRIBUTION STRATEGY





Food security and agriculture is expected to be one of the most attractive long-term growth industries in the consumer staples market worldwide

And Africa the most attractive region globally in terms of the risk-reward ratio







On Behalf of Morrell Agro Industries We Thank You For Your Time and Interest



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